



Investor Overview

May 2022

Forward Looking Statements

This presentation (and oral statements made regarding these subjects) may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, (each a “forward-looking statement”). The words “anticipate,” “believe,” “ensure,” “expect,” “if,” “intend,” “estimate,” “project,” “Plan,” “foresee,” “forecasts,” “predict,” “outlook,” “aim,” “will,” “could,” “should,” “potential,” “would,” “may,” “probable,” “likely,” and similar expressions, and the negative thereof, are intended to identify forward-looking statements. There are many risks and uncertainties that could cause actual results to differ materially from our forward-looking statements. These forward-looking statements are also affected by the risk factors described in the Company’s annual report on Form 10-K for the period ended December 31, 2021, and those set forth from time to time in other filings with the Securities and Exchange Commission (“SEC”). The documents are available through the investor section of Company’s website at: www.stabilis-solutions.com or through the SEC’s Electronic Data Gathering and Analysis Retrieval (“EDGAR”) system at: www.sec.gov. We undertake no obligation to publicly update or revise any forward-looking statement.



Headquartered in Houston, Texas, Stabilis is one of **the largest** turnkey providers of small-scale liquefied natural gas in North America serving diverse industries in 25 states



Two **strategically located liquefaction plants**, ensuring better reliability, control and consistency of our fuel



Strong internal commercial, technical and engineering capabilities to assist customers in design, engineering and implementation of LNG and other clean fueling solutions



The drive to a cleaner environment requires a wide variety of solutions, and LNG is our first step, not our end-state



8.1% strategic ownership by Chart Industries (NYSE: GTLS)



Aerospace



Marine



Agriculture & Food



Electric Utility



Infrastructure



Pipeline



General Industrial



Oil & Gas



Mining

a clearly differentiated solutions provider



Our Core Business

130,000

gallons of daily nameplate production

Liquefaction

- » Two strategically located (Texas & Louisiana), premium liquefaction plants able to produce 130,000 gallons of LNG / d with an additional 370,000 gallons of storage
- » Existing access to pipeline gas, power, and expansionary capacity
- » Access to 35+ additional LNG sources throughout North America



300,000,000+

gallons of LNG delivered

Transportation & Logistics

- » Ability to offer customers a “virtual pipeline” with LNG delivered 24/7 directly to their desired locations
- » One of the largest, safest and most reliable fleets of cryogenic mobile storage and fueling assets in North America



250+

customer refueling projects completed

Engineering & Field Support

- » Extensive project design and engineering staff with multiple engineering backgrounds to assist customers in design and integration of LNG into their fueling operations
- » Skilled and highly trained field service technicians to mobilize, commission and operate customer locations with 24/7 field and remote monitoring



One of the largest vertically integrated infrastructure and technical solutions providers of LNG in N.A.

Our Timeline

A series of transformational initiatives

Stabilis is founded as a pioneer in mobile and stationary small-scale LNG solutions

Acquires U.S. LNG assets from industry-leading natural gas producer, **Encana**

Purchases **Flint Hills'** ownership of George West facility

Completes share exchange with **AETI** and begins trading under **SLNG** ticker

Acquires **Port Allen, LA** liquefaction facility



Small-Scale LNG Market Drivers

Considerable industry dynamics create an attractive long-term growth investment

1

Growing Market with Large and Sustainable New Demand Segments

- » U.S. LNG addressable market \$1B+
- » Marine bunkering and aerospace sectors have potential to expand market beyond \$16B+ by 2030

2

Favorable Competitive Dynamics Compared to Other Fuels

- » LNG cost per MMBtu is routinely lower than low sulphur fuel oils, propane, hydrogen and biofuels
- » Greater energy density and higher barriers to entry than compressed natural gas
- » Lower capital requirements, quicker expansion and greater commercial flexibility than world-scale LNG providers

3

Aging Natural Gas Infrastructure & Barriers to New Construction

- » More than 50% of U.S. natural gas pipeline infrastructure was built prior to 1970
- » 2020 stringent Pipelines and Hazardous Materials Safety Administration (PHMSA) rules governing pipeline integrity
- » State and local environmental mandates denying pipeline expansion

4

Governmental Environmental Validation

- » 2022 European Commission taxonomy (E.U. taxonomy) classified natural gas as “environmentally sustainable”
- » 2022 policy reversal resulting in the U.S. committing up to 50 billion cubic tons of LNG to Europe through 2030

5

Cheap, Abundant and Reliable U.S. Natural Gas Supply

- » LNG produced from U.S. dry gas offers significant fuel savings compared to petroleum-based fuels
- » Growing world-scale LNG shipments abroad to capture U.S. / international price differentials

Our Core LNG Business has Broad Sector Appeal

Strong resistance to market cycles



\$1B+
U.S. industry



Agriculture & Food

Fuel for farming equipment, boilers and steam production in agricultural, food and dairy industries



Electric utilities

Fuel for peak shaving utilities to provide additional heating and cooling capacity to their communities during periods of peak demand



General Industrial

LNG fuel for steam generation, boilers, kilns, dryers and other industrial manufacturing and distribution processes



Infrastructure

Fuel for remote locations without pipeline gas such as asphalt and aggregate producers for heating, drying and power



Oil & Gas

Drilling and pressure pumping dual-fuel and eFRAC operations along with natural gas engines and generators on remote locations



Mining

Fuel for remote locations lacking infrastructure for sustained fuel sources displacing diesel for powering mining vehicles, power and plant operations



Emergency Power

Fuel for power generation for catastrophic events

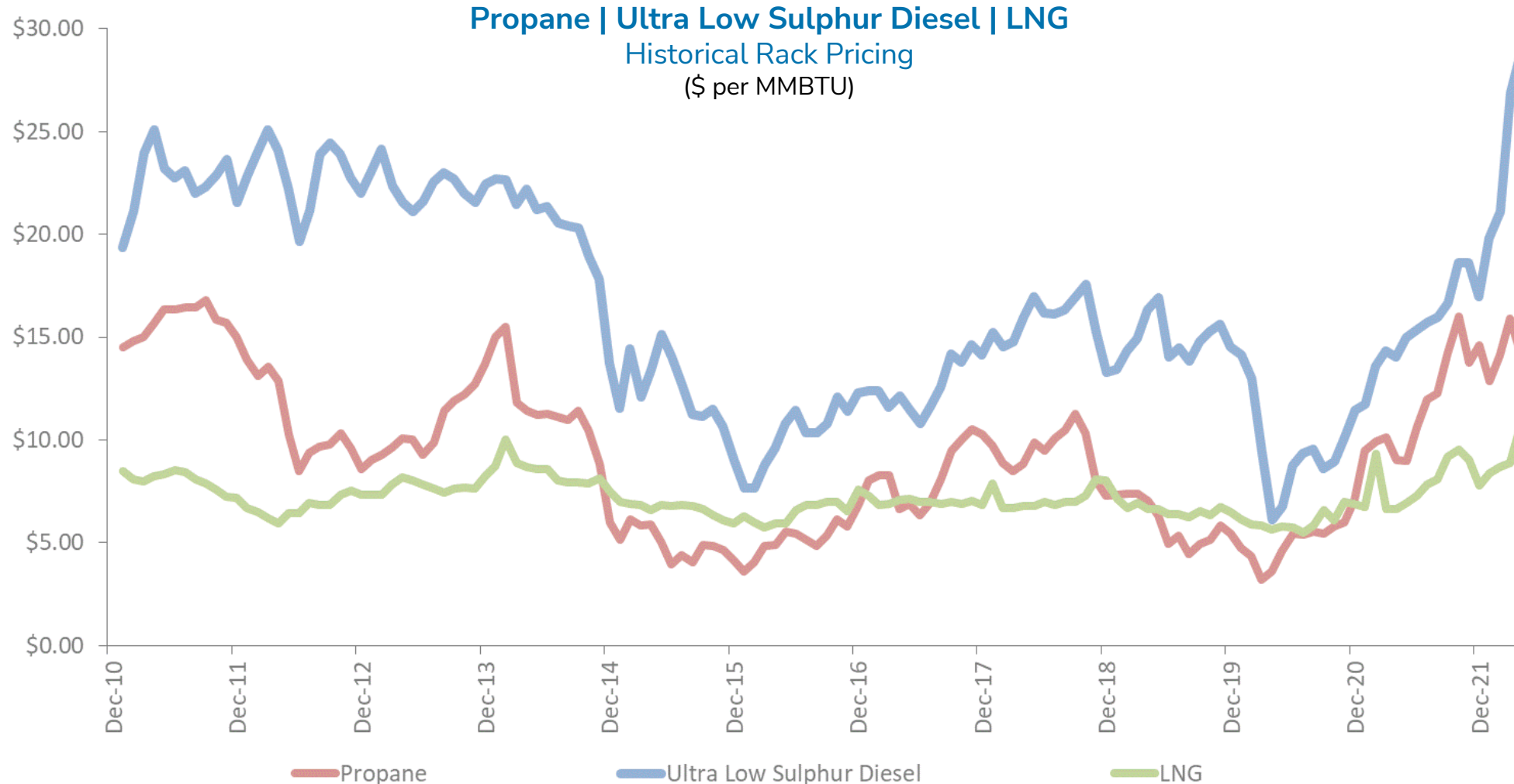


Pipeline

Supporting pipeline operators during routine hydrostatic testing, pipeline cleaning and new pipeline construction as well as during supply disruptions and emergency outages


















































Customers Are Seeking Cheaper, Cleaner Fuels

Attractive, stable LNG pricing and positive emissions profile



Our Competitive Positioning

Comprehensive offering that is unmatched by competition

Provider	Listed on Major Exchange	Owns Liquefaction Plant	Virtual Pipeline Capability	Broad U.S. Distribution	International Operations	3d Party Commercial Capability
						
Competitor A						
Competitor B						
Competitor C						
Competitor D						
Competitor E						
Competitor F						
Competitor G						

Highly Experienced Leadership

Westy Ballard - *President & CEO*

- » 23 years experience in operations, finance, and M&A globally
- » Prior to Stabilis, multiple leadership positions including VP M&A, EVP Global Operations and CFO of NYSE: Superior Energy Services



Andy Puhala - *Senior Vice President & CFO*

- » 26 years experience in the energy industry, including multiple global assignments for NYSE: Baker Hughes
- » Formerly CFO of NYSE: Era Group and NASDAQ: AETI



Matt Barclay - *Senior Vice President Commercial*

- » 22 years experience in LNG production and distribution and renewable natural gas
- » Founding partner of Prometheus where he held various senior operations, business development and executive roles



PROMETHEUSenergy

Koby Knight - *Senior Vice President Technology*

- » 24 years specializing in LNG, CNG and renewable gas, built large-scale production facilities and 300+ fueling stations
- » Formerly VP of NYSE: Clean Energy LNG operations



Clean Energy®

Stage Marroquin - *Vice President Operations*

- » 15 years specializing in business development, finance and operations
- » Formerly VP of Mexico based CLISA Group responsible for business development



GRUPO CLISA

Pathway Forward

Strategy Overview



Our Growth Opportunity on a Page

\$16B+

core + new sector expansion

\$1B+

core LNG market

Expanding into Large and Rapidly Growing Markets

Leveraging our core business to expand our environmentally friendly offerings



2013 Stabilis is founded as a pioneer in mobile and stationary small-scale LNG solutions; currently serving ~8 industries in 25 states

To Date

New Sector Expansion



Aerospace

Enormous growth in private and governmental programs will drive long-term growth

Marine Bunkering

Regulatory mandates driving the need for cleaner fuels



Alternative Fuels

Synthetic, biofuels, hydrogen



Future Considerations

Aerospace Expansion

Race to the last frontier is a massive economy

\$600 billion

primary space economy by 2040

\$10 billion

sector global space launch services by 2030

- » Key drivers: declining launch costs, advances in technology and rapidly growing interest and financing in private sector
- » Space launch services segment our biggest opportunity – satellites, cargo, probes and human spacecraft
- » Propellant one of the most critical resources needed for launching rockets
- » Rapid “methalox” uptake as preferred propellant given its superior energy density, low volumetric storage requirements, cost and anti-coking allowing for reusable rockets
- » Significant market opportunities in primary propulsion, other launch vehicles, R&D engine testing

Our Aerospace Advantage

- » Four-year track record of safe and reliable LNG fuel deliveries to the sector
- » Our broad commercial and operational reach allows us to engage in discussions with a wide-variety of carriers throughout the entire U.S.
- » Current George West and Port Allen liquefaction plants have capacity to support growth with considerable room for expansion

Our YTD March 2022 aerospace LNG deliveries = 74% of our entire 2021 deliveries

Satellites launches to drive demand as satellites in orbit will grow from 4k today, to 40k by 2029

SPACEX

BLUE ORIGIN

ULA

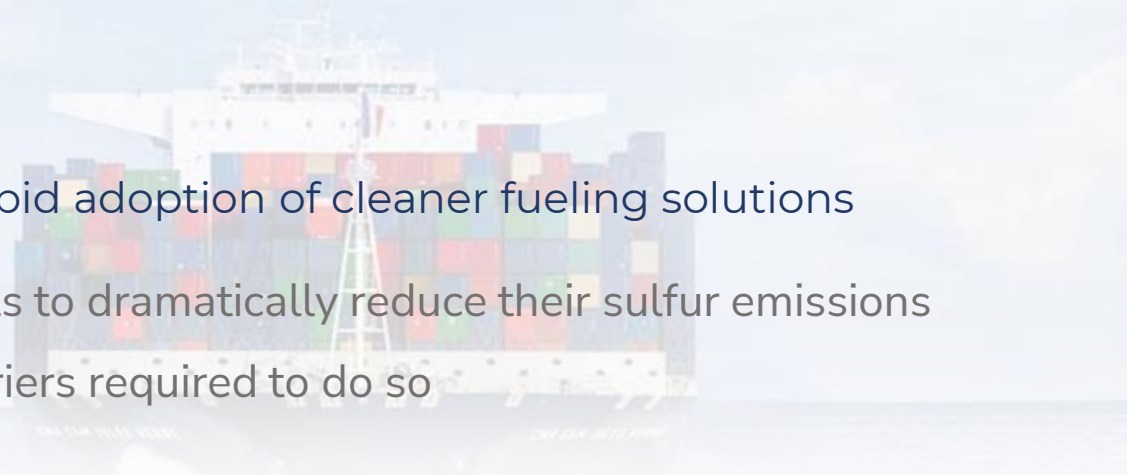
ROCKETLAB

Relativity

Marine Bunkering Expansion

Marine regulations and social responsibility goals are driving rapid adoption of cleaner fueling solutions

- » IMO 2020 became effective January 2020 requiring ocean vessels to dramatically reduce their sulfur emissions
- » Tankers, container vessels, car carriers, cruise ships and bulk carriers required to do so
- » Ocean freight accounts for ~90% of world trade



- » The International Maritime Organization (IMO) is the United Nations agency responsible for the safety and security of shipping and prevention of marine and atmospheric pollution by ships
- » IMO implemented a key regulation requiring ships operating outside certain designated Emission Control Areas, to limit the sulphur in fuel oils used to between 0.50% and 0.10% (U.S.), a *significant* reduction from the previous limit of 3.50%



“By 2022, our LNG-powered fleet will be 26 strong. Through this initiative we are directly addressing the environmental challenges we are faced with. As well as being reliable, LNG is the best available technology for significantly improving air quality and contributing towards tackling global warming.”
Rodolphe Saadé, Chairman and Chief Executive Officer of the CMA CGM Group



“...our LNG efforts, combined with other innovative efforts to drive energy efficiency, are forecasted to deliver a 10% reduction in unit fuel consumption on an annualized basis compared to 2019, a significant achievement on our path to decarbonization.”
Arnold Donald, President & CEO of Carnival Corporation



“Fossil LNG is currently the most promising fuel on the path towards zero emissions.”
Richard von Berlepsch, Managing Director Fleet Management of Hapag-Lloyd

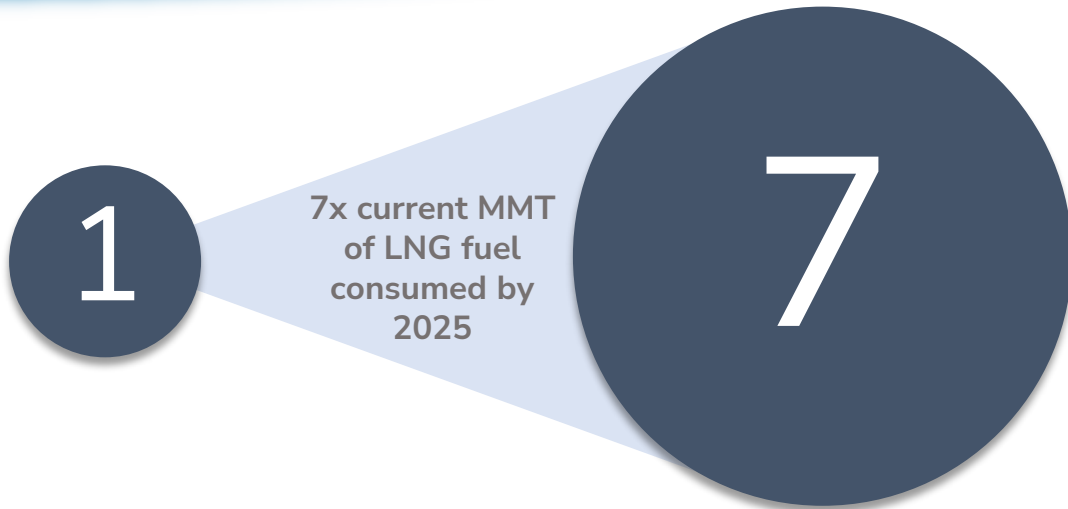
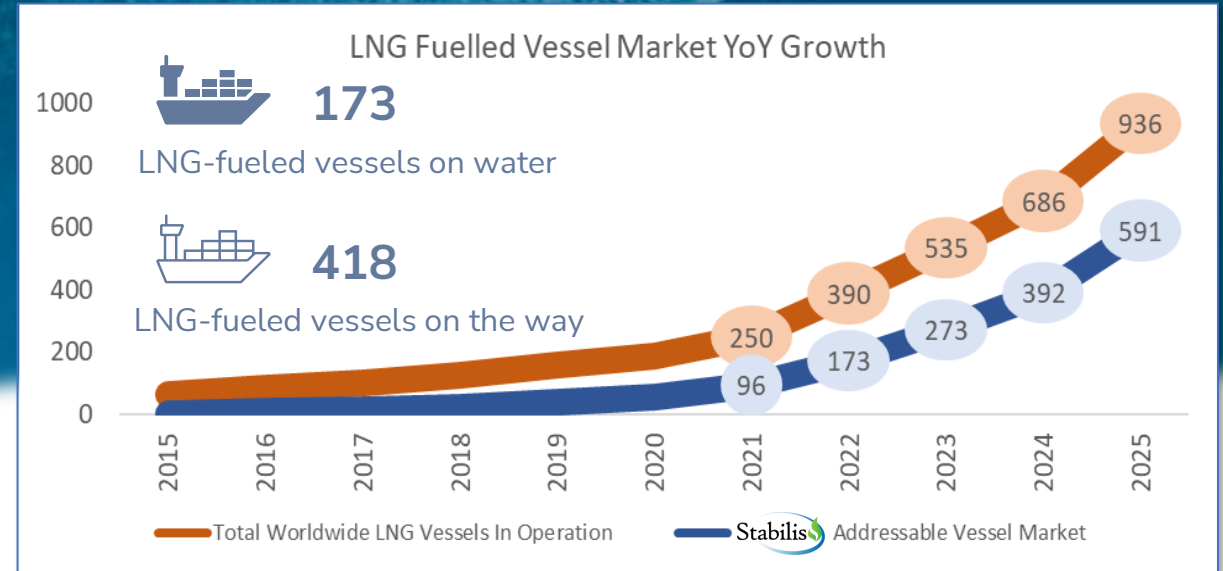


“By leveraging the environmental benefits of LNG, TOTE is creating positive outcomes for those we serve and the communities in which we operate...”
Tim Nolan, President & CEO of TOTE Maritime

Visible Backlog of LNG Vessels Coming to Market

Considerable demand for LNG bunkering fuel given growth rate in ship newbuilds

- » First large vessel powered by LNG occurred in 2020
- » Our primary market consists of cruise ships, tankers, container ships and car carriers
- » Competitive domestic U.S. natural gas prices to drive demand growth for U.S. LNG bunkering
- » U.S. port infrastructure a small fraction of global LNG bunkering infrastructure and requires substantial capital investment
- » Future consumption of blended synthetic LNG and biofuels on the horizon



Our Marine Advantage

Aggregate approach across multiple ports in the U.S.

- » Signed memoranda of understanding with strategic ports along the Gulf of Mexico to develop bunkering operations
- » Licenses and permits in two ports completed and equipment delivered
- » Secured a three-year bunkering services contract (through 2023) with West Coast cargo transporter
- » Our broad commercial and operational reach allows us to engage in discussions with a wide-variety of carriers throughout the entire U.S.
- » Current George West and Port Allen liquefaction plants have a capacity to support growth with considerable room for expansion

Port of Corpus Christi Authority and Stabilis Solutions Partner to Construct LNG Fueling Infrastructure for Marine Vessels

May 04, 2021

Stabilis Solutions and the Galveston Wharves Partner to Offer LNG Fueling Services for Marine Vessels

August 03, 2021

Stabilis Solutions Adds Third Gulf Coast LNG Marine Bunkering Location by Partnering with PILOT (Port Isabel Logistical Offshore Terminal)

September 16, 2021

Stabilis Solutions Adds Fourth Gulf Coast LNG Marine Bunkering Location by Partnering with Cameron Parish Port

September 21, 2021

Stabilis Solutions Adds Fifth Gulf Coast LNG Marine Bunkering Location Partnering with Port Arthur, Texas

October 7, 2021

Stabilis Solutions, Inc. Common Stock (SLNG)

NASDAQ Listed

+ ADD TO WATCHLIST + ADD TO PORTFOLIO

as of March 31, 2022

\$000's

Capitalization

Total Debt	11,613
Less: Cash	2,541
Net Debt	9,072
Stockholder's Equity	61,740
Total Capitalization	70,812
<i>Net Debt / Total Capitalization</i>	<i>12.8%</i>

Liquidity

Cash & cash equivalents	2,541
Loan availability	2,000
Total liquidity	4,541

Share Ownership

Crenshaw Family	13.3mm	72.8%
Chart Industries	1.5mm	8.1%
Named Officer's & Directors	0.3mm	1.4%
Float	3.2mm	17.6%
Shares Outstanding	18.2mm	100.0%

- » Strategic investment by Chart Industries, market leading provider of clean energy and industrial gas equipment
- » Increasingly larger ownership by employees
- » Capital investment to fund growth, not current operations

Ground Floor and Asymmetrical Investment Opportunity in an Exciting Growth Platform



Capitalizing on \$16B+ of new-frontier growth opportunities in a transitioning market



Leveraging a proven and durable business model



Investments will be to fund future growth because we generate positive cash flow from current operations



Immediate goal is to be a broadly distributed, institutionally investible security



The drive to renewables needs a wide variety of solutions and LNG is our starting point, not our end-state

