



SusGlobal Energy Corp.
 200 Davenport Road
 Toronto, Ontario, Canada M5R 1J2
 Telephone: 416.223.8500
 www.susglobalenergy.com
 info@susglobalenergy.com

Company Overview

Leaders in The Circular Economy®

SusGlobal (SNRG) is a renewable waste to regenerative products company. SusGlobal processes organic waste from municipalities at its licensed facilities using its proprietary process to produce high-margin regenerative products such as organic liquid fertilizers and organic dry compost. The Company generates multiple revenue streams from organic fertilizer sales through big box retailers and agriculture customers, tipping fees from municipalities for intaking organic waste, and cap and trade carbon credits. SusGlobal addresses the concerns of climate change and the problems of how to feed a growing population while generating high-margin, high-growth revenues.

EQUITY OVERVIEW (as of 02/01/2023)

Ticker: SNRG
Stock Price: \$0.25
Avg. Daily Trading Volume (90 day): 105,000
Market Cap: \$30 M
Shares Outstanding: 117 M
Revenues (TTM): \$2.28 M

ORGANIC FERTILIZER & COMPOST



BELLEVILLE FACILITY

Revenue Capacity: \$40 M (annual)
 Belleville, Eastern Ontario, Canada



49 acres; 120,000 tonnes annual capacity

HAMILTON FACILITY

Revenue Capacity: \$105 M (annual)
 Hamilton, Western Ontario, Canada



3 acres; 65,000 tonnes annual capacity

Disclaimer: Except for historical information contained herein, the statements in this fact sheet are "forward looking" within the meaning of the Private Securities Litigation Act of 1995. This fact sheet includes estimates and projections and, as such, reflects only management's current expectations. A fuller discussion of SusGlobal Energy Corp.'s risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, which should be reviewed in conjunction with this overview.

Investment Highlights

Positive Environmental & Economic Impact

By diverting municipal organic waste from landfill sites to its facilities, SusGlobal minimizes the harmful effects of greenhouse gas emissions, often cited as one of the contributing factors to climate change. As landfill sites are being phased out to address climate concerns, there is growing demand for local processing facilities that can receive and transform organic waste into much needed organic fertilizers for agriculture. SusGlobal's profitable business model, coupled with its high-impact environmental benefits, makes the Company eligible for non-dilutive government funding as well as investments from private sustainable and green focused funds.

Superior Organic Fertilizer for a Growing \$200 Billion Market

Addressing sustainable soil and crop production is an enormous and unmet opportunity. The organic fertilizer market, a subset of the \$200 billion fertilizer market, is expected to reach \$19 billion by 2027. Drivers for growth include increasing consumption of organic products, growing information about the adverse effects of synthetic fertilizers, and the degradation of arable land which needs regeneration through use of organic fertilizers. SusGro®, the Company's environmentally friendly, pathogen-free, organic, liquid concentrate fertilizer, provides soil the basic nutrients needed for healthy plant growth and better crop yield. SusGro®, formulated using SusGlobal's disruptive proprietary technology, is sold under private label through big box stores. It is also customized and sold to agricultural growers for specific crops including wine and cannabis.

Intaking Municipal Organic Waste: Revenues from Tipping Fees

As an essential municipal service, SusGlobal's revenue streams are not impacted by market conditions or volatility and are stable, reoccurring, and predictable. Tipping fees are paid by municipalities based on the tonnage of organic waste delivered to SusGlobal's facilities by municipal trash collection trucks. SusGlobal is well established with environmental licenses and government approvals and anticipates receiving additional lucrative municipal contracts. With \$28 million invested to date into the Company's facilities and proprietary technologies, the barriers to entry for potential competitors are high due to the time, expense, and regulatory approvals required. SusGlobal's Ontario region business model is a blueprint it intends to replicate with numerous municipalities throughout North America, with initial sites identified in Florida and California.

Cap & Trade Carbon Credits: No Cost Revenues

Regulatory credits continue to contribute to SusGlobal's revenues and profitability in 2023 and beyond. The credits are a by-product of the Company's business and come at negligible cost. The benefits of environmental regulatory credits are well recognized today, given Tesla's high-profile use of these credits to drive quarterly profitability.