



# TOMI™ INVESTOR INFORMATION

## OTC: TOMZ

**TOMI™ Environmental Solutions, Inc.** is a global company specializing in disinfection and decontamination, utilizing its premier Binary Ionization Technology® (BIT™) platform through the manufacturing, licensing, and selling of its SteraMist brand of products.

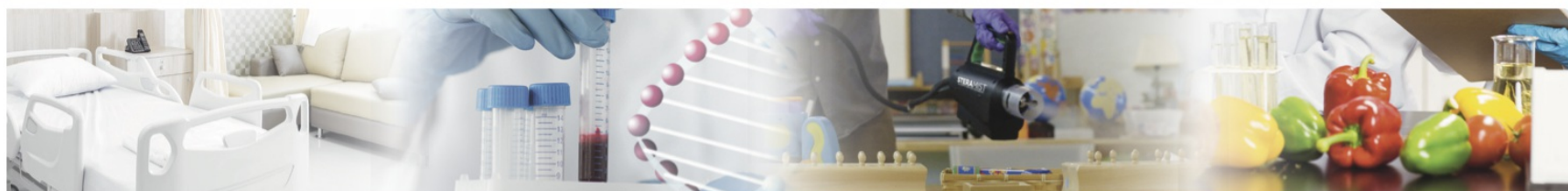
Invented under a defense grant in association with the Defense Advanced Research Projects Agency (DARPA) of the U.S. Department of Defense, BIT™ is registered with the U.S. Environmental Protection Agency (EPA) and uses a low percentage hydrogen peroxide as its only active ingredient to produce a fog, known as ionized Hydrogen Peroxide, iHP™. SteraMist® iHP™ technology produces a non-corrosive six log disinfection/decontamination that moves like a gas in the area being treated.

Our products serve a broad spectrum of businesses and commercial structures, including, but not limited to:

- Hospitals/Medical Facilities
- BSL-3, BSL-4
- Research Facilities
- All Service Industries
- Pharmaceutical Facilities
- Restaurants
- Police/Fire Departments
- Single-Family Homes
- Meat Processing Facilities
- Hotel/Motel Rooms
- Biosafety Cabinets/Isolators
- Schools/Universities
- Vivarium Labs
- Office Buildings
- Cruise Ships
- Military Barracks
- Athletic Facilities
- Multi-Unit Residences
- Produce Processing Facilities
- Government Facilities

## OUR MOTTO IS **INNOVATING FOR A SAFER WORLD®** FOR WELLNESS AND EVERYDAY LIFE

With a mission to help customers create a healthier world through our SteraMist® product line in each division:



HOSPITAL-HEALTHCARE

LIFE SCIENCES

TOMI™ SERVICE NETWORK

FOOD SAFETY

# INVESTMENT RATIONALE

## INVESTMENT RATIONALE

- SteraMist® is EPA-registered:
  - Registration #90150-1: For use in mold and mildew remediation.
  - Registration # 90150-2: BIT™ is registered for use as a Hospital-Healthcare Disinfectant.
- TOMI™ consistently demonstrates and validates its current product efficacy to regulatory and government agencies worldwide.
- SteraMist® technology is protected with U.S. and international patents and TOMI™ continues to file new utility and design patents.
- MRSA was added to our EPA label in 2015, followed by:
  - LIST K: C. difficile spores (2015)**
  - LIST L: Ebola (2016)**
  - LIST G: Norovirus (2017)**
  - LIST M: H1N1 (2016)**
  - LIST H: MRSA (2020)**
  - LIST N: SARS-CoV-2 Coronavirus (2020)**
- Salmonella was added to our EPA label in 2017.
- The iHP™ Service Division is set to rapidly deploy for worldwide epidemics to combat infectious disease outbreaks, including multi-drug resistant organisms (MDROs).

## BIT™ SOLUTION REVENUE MODEL



The SteraMist® line of products are exclusively sold by TOMI™ and provide a large source of revenue with each individual unit sale and rental, and the greatest income potential is provided by the recurring purchase of BIT™ Solution by our customers and partners.

From those who utilize our mobile units to our larger platinum clients who have purchased custom iHP™ Complete Room Systems, each client requires a recurring solution purchase to maintain area disinfection/decontamination. Our business model is comparable to that of a printer manufacturer requiring the replenishment of ink cartridges, and results in a consistent, guaranteed revenue stream.

## TOMI SERVICE NETWORK



Comprised of professionals who are exclusively licensed and trained to use the SteraMist® BIT™ technology, TOMI™ Service Network (TSN®) was created to bring SteraMist® to communities that could benefit from its powerful disinfection/decontamination, odor, and mold remediation throughout the United States and Canada.

# STERAMIST® PRODUCTS & STOCK INFORMATION

## STERAMIST® SURFACE UNIT



## STERAMIST® ENVIRONMENT SYSTEM



Both the Surface Unit and Environment System kill bacteria and inactivate viruses, reducing the risk of potential exposure in a treated space.

- Easily incorporated into daily cleaning protocols.
- Mobile for rapid deployment throughout a variety of spaces; lightweight, easy to transport.

- Easy to transport and can be configured to treat multiple spaces simultaneously.
- Automated/remote controlled system with downloadable data sets.

## CURRENT STOCK INFORMATION

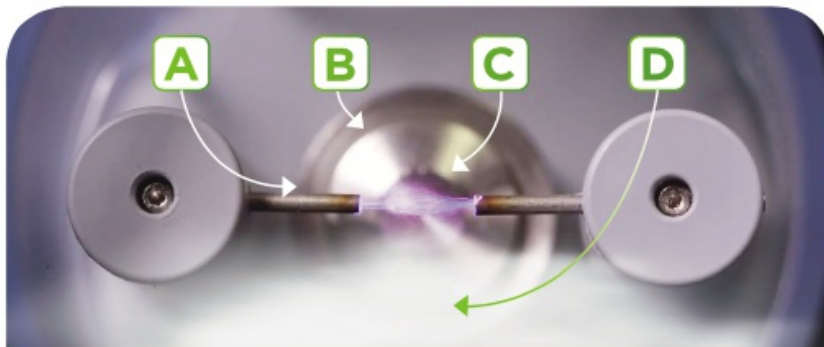
Today's Open	5.12
Volume	119,787
Day Range	4.95 - 5.38
52 Week Range	3.73 - 11.30
Bid/Ask	4.97 / 5.02
Previous Close	5.15
Market Cap	84.14 million
Shares Outstanding	16.76 million
Dividend/Yield	0.00 / 0.00%
EPS (TTM)	0.361600
P/E Ratio (TTM)	13.88

For any inquiries regarding investment in **TOMI™ Environmental Solutions**, please contact:

[info@tomimist.com](mailto:info@tomimist.com)

# iHP™ TECHNOLOGY

## iHP™ TECHNOLOGY IS:



- A. Electrodes
- B. Nozzle
- C. Atmospheric Cold Plasma Arc
- D. ionized Hydrogen Peroxide (iHP™)

### HOW IT WORKS:

An atmospheric cold plasma arc converts the  $H_2O_2$  molecules into ionized Hydrogen Peroxide (iHP™). iHP™ kills and inactivates today's most resistant pathogens while requiring no wipe, leaving no residue, and converting to oxygen and humidity in treated spaces.

# TOMI™ TIMELINE

## TOMI™ HISTORICAL TIMELINE

SteraMist®, using its patented BIT™ platform, was developed through a grant from the Defense Advanced Research Projects Agency (DARPA) and a large U.S. defense contractor in response to emerging threats of weaponized anthrax.

2013

After two years of negotiations, TOMI™ purchased all assets of the BIT™ platform from L-3.

2014

TOMI™ creates a prototype and commercializes its BIT™ platform products for rapid deployment throughout a variety of spaces.

2015

The EPA registered SteraMist as the only equipment and solution combination for hospital-healthcare disinfection (EPA Reg. #90150-2). TSN™ is launched. Registered with the U.S. FDA as a disinfectant medical device (Reg. #3012117386).

2016

TOMI™ expanded its EPA registration, amending to add *C. diff* spores, allowing us to access to the large U.S. healthcare market. Engineered and installed the very first custom built-in Custom Engineered System (CES) at the Dana Farber Cancer Institute at Harvard.

2017

EPA label further expanded to include norovirus and salmonella. Four divisions of TOMI™ emerged: Hospital-Healthcare, Life Sciences, TSN™, and Food Safety.

2018

TOMI™ took ownership of an advanced corporate office containing a warehouse, training room, quality control room, and qualification laboratory in Frederick, MD.

2019

iHP™ Plasma Decontamination Chamber was designed and implemented, the SteraMist® Disinfection Cart was made available to Healthcare customers, iHP® Corporate Service completes their highest-grossing job, and exclusive distribution rights were given to Israel-based CleanCor.



INVEST IN A SAFER WORLD WITH  
**TOMI™ ENVIRONMENTAL SOLUTIONS & STERAMIST®**

**TOMIMIST.COM**  
800.525.1698