

# **Corporate Presentation**

Nasdaq: AYTU August 2022 Aytu BioPharma is a commercial-stage biopharmaceutical company focused on delivering novel patient solutions to complex pediatric-centric conditions while developing a pipeline addressing underserved rare, pediatric-onset diseases.



# **Company Overview**



# Revenue growth from established & expanded commercial portfolio

- 138% year-over-year revenue growth to \$66M in FY21
- Expanded product portfolio accelerates revenue trajectory to over \$90M (pro forma) for FY22
- **Core Rx brands** address complex conditions within large addressable markets





#### Late-stage rare disease program

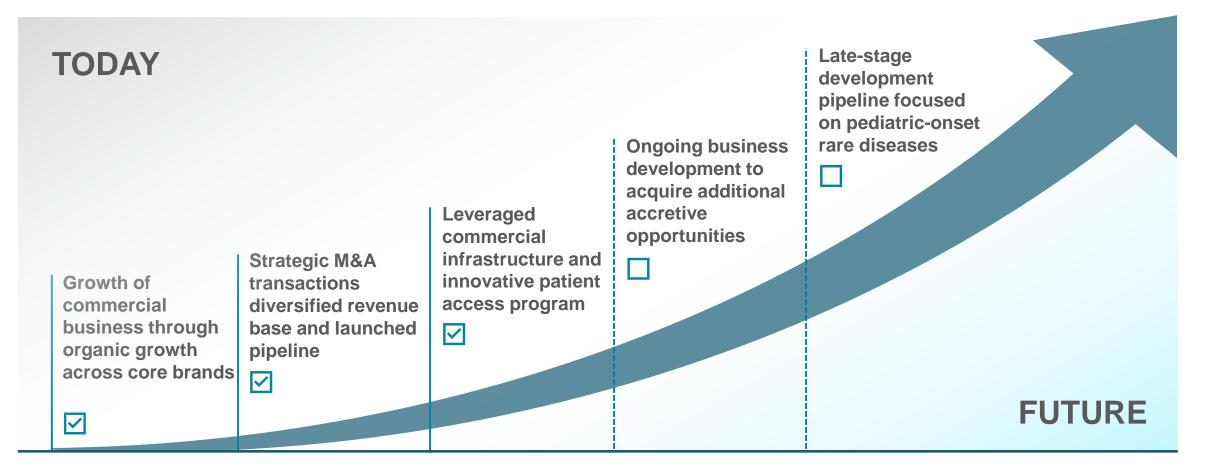
- **AR101/Enzastaurin** Phase 3 ready, rare disease asset
- AR101 will be the first and only treatment for vascular Ehlers-Danlos Syndrome (VEDS) if approved
- Orphan Drug and Fast Track designation received from FDA
- Orphan Drug designation received in EU
- US and EU site contracting underway

# Leverageable commercial infrastructure & capabilities

- Leverageable commercial infrastructure focused on serving complex patient journeys and enabling access
- Recently expanded, innovative patient access platform scalable for current and future products across therapeutic areas



# **Aytu Strategic Growth Drivers**





# **Strong Sequential Revenue Growth Year-Over-Year\***



\*June 30 Fiscal Year-End



# Commercial Portfolio & Growth Trajectory

# **Differentiated Brands Competing in Large Markets**





#### Novel, Effective Way to Manage ADHD Symptoms

- Only orally-disintegrating amphetamine tablet approved by FDA
- Effective, consistent treatment lasting over twelve hours
- Indicated for patients six years of age and older

#### Proven, Rapid Effectiveness for ADHD Patients 6-17 Years Old

- Only orally-disintegrating methylphenidate tablet approved by FDA
- 61% improvement in ADHD symptoms at 1 hour
- Provides once daily dosing with the convenience of an ODT



#### Multi-vitamins plus fluoride Rx line containing novel L-methylfolate

- Most prescribed multivitamin + fluoride Rx brand in U.S.
- Provides a convenient, good tasting supplement for patients in non-fluoridated areas
- Contains 'body-ready' L-methylfolate to enable efficient folic acid metabolism



SOURCES: 1. Data on file. Aytu BioPharma, Inc. 2. Childress AC, Kollins SH, Cutler AJ, Marraffino A, Sikes CR. Efficacy, safety, and tolerability of an extended-release orally disintegrating methylphenidate tablet in children 6-12 years of age with attention-deficit/hyperactivity disorder in the laboratory classroom setting. J Child Adolesc Psychopharmacol. 2017;27(1):66-74.

## **Core Products Demonstrating Growth**



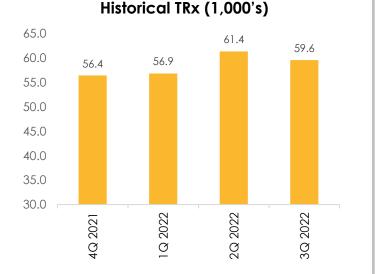
• Achieved 42-month TRx high – 3/2022



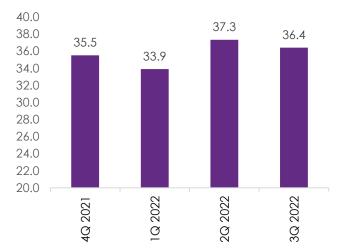
• Achieved 11-month TRx high – 3/2022



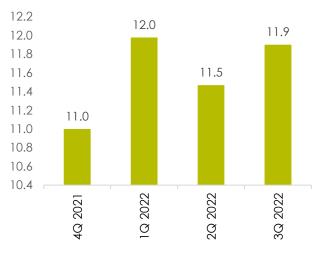
• Poly-Vi-Flor Chewables achieved alltime monthly TRx high – 3/2022



Historical TRx (1,000's)



#### Historical TRx (1,000's)

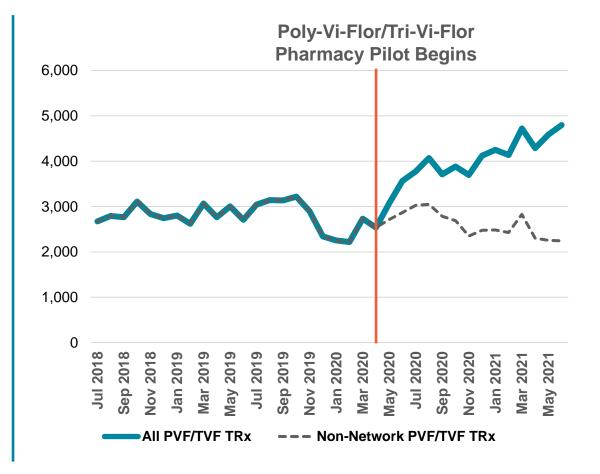




#### Aytu RxConnect An Innovative Rx Growth Driver Putting patients first

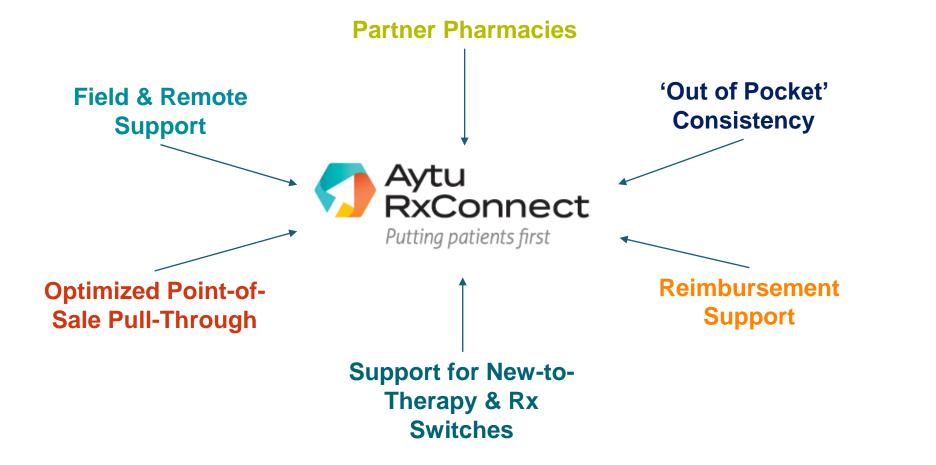
*Aytu RxConnect* is a proprietary, best-inclass patient access program that enables affordable, predictable, hassle-free patient access to Aytu Rx products

- ~1,000 pharmacies nationwide with 100% sales territory coverage
- Reduces prescriber hassles that physicians encounter when prescribing branded medications
- Offers prescribers and patients affordability, predictability and access to Aytu brands for 100% of commercially insured





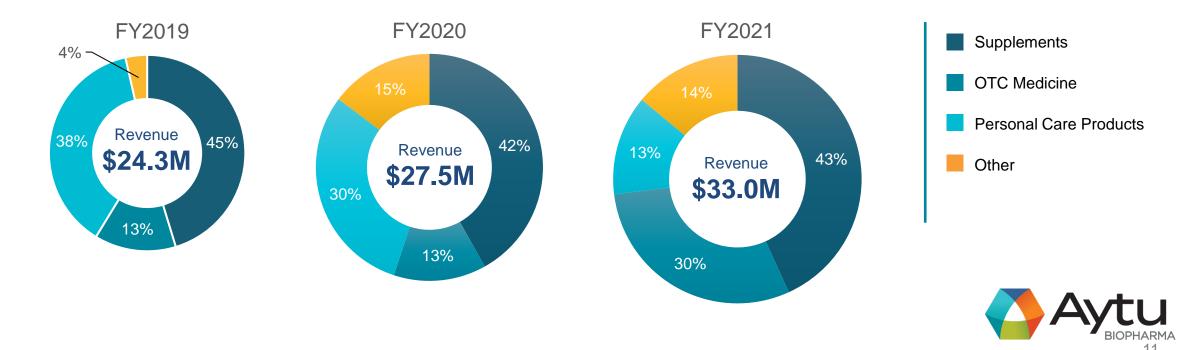
# **RxConnect's Novel Design Uniquely Serves Patients & HCPs Navigating Complex Treatment Journeys**





# **Consumer Health Division Growing Organically and from New Product Launches**

- Growing, diverse commercial portfolio of OTC medicines, dietary supplements, and personal care products
- Differentiated products competing in large consumer health categories
- Sales growth driven via direct-to-consumer and e-commerce channels



# Advancing a Pipeline of High-Value, De-Risked Assets

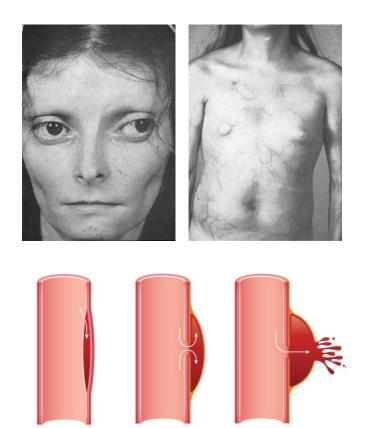
Two therapeutic candidates target a devastating pediatric-onset rare disease and severe, difficult-to-treat respiratory infections

| Program  | Molecule/Asset   | Proof of<br>Concept | Phase 1 | Phase 2 | Phase 3 |
|----------|--|---------------------|---------|---------|---------|
| AR101*   | <b>Enzastaurin</b><br>Vascular Ehlers-Danlos Syndrome (VEDS)             |                     |         |         |         |
| Healight | <b>UV-A light endotracheal catheter</b><br>Severe respiratory infections |                     |         |         |         |



\* Received Orphan Drug Designation and IND acceptance to proceed to registrational study by FDA December 2021; EU Orphan Designation received in February 2022; Fast Track Designation received by FDA in April 2022.

# Vascular Ehlers-Danlos Syndrome (VEDS): A Rare, Genetic, **Pediatric-Onset Disease with No Approved Treatments**



**PSEUDO** 

#### DISSECTION



### VEDS patients are at significant risk

- Patient are at risk for spontaneous, catastrophic vascular events that occur throughout the vascular tree
- Half of VEDS patients die by the age of 50
- 25% of patients experience a major complication by the age of 20 and 80% of patients by the age of 40

## VEDS is easily diagnosed

- VEDS patients inherit the COL3A1 mutation from one parent
- Patients are diagnosed by family history or physical findings
- Confirmatory diagnosis via genetic testing (>99% accuracy)



# AR101/Enzastaurin: Potential to Become the First and Only Treatment for VEDS

#### AR101 (enzastaurin), a PKCβ inhibitor, returns Kaplan-Meier survival curves to normal

- Novel animal model from the lab of Dr. Hal Dietz implicates PKC/ERK pathway in VEDS and demonstrates effectiveness of enzastaurin in preventing VEDS-related arterial events
- Exclusive global license to method of use patents provides broad protection beyond ODD

#### FDA agreed to a single pivotal trial $\rightarrow$ urgent unmet need in a serious rare disease

- IND accepted by FDA December 2021  $\rightarrow$  CMC, safety database, and clinical endpoints de-risked
- Orphan Drug designation granted December 2021  $\rightarrow$  Fast Track designation granted April 2022
- Pivotal **PREVEnt Trial** underway with patient enrollment beginning in early 2023

#### Significant market potential

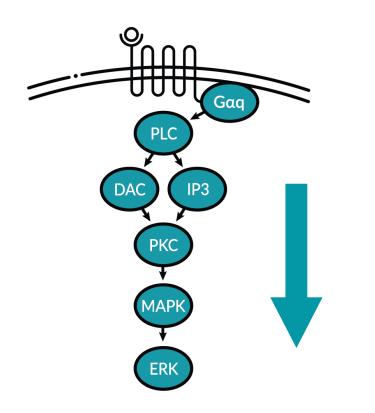
- ~16,000 VEDS patients globally and orphan pricing = \$1B Market Opportunity
- Orphan Drug market exclusivity for 7 years in US; 10 years in EU
- Potential for life cycle management in adjacent connective tissue disorders (e.g. Marfan Syndrome, Loeys-Dietz Syndrome)

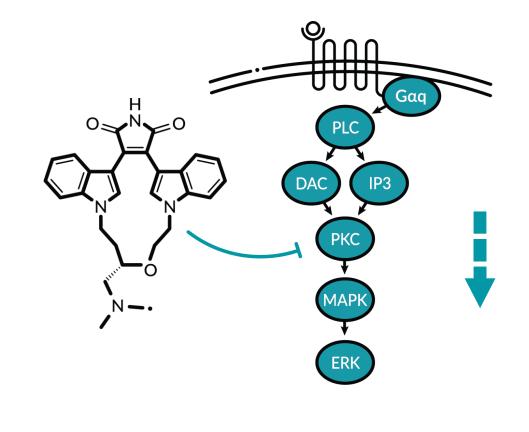


# Downregulation of PKC Signaling by AR101/Enzastaurin Decreases VEDS-Related Aortic Events

In animal models, COL3A1 mutations resulted in increased PKC/ERK signaling.

 $PKC\beta$  inhibition significantly prevented death due to spontaneous aortic rupture.







# On Balance, the AR101 (Enzastaurin) Program in VEDS is De-risked Across Critical Gating Elements

#### Safety & Toxicity:

- ☑ Full battery of non-clinical safety and toxicity completed
- ☑ 66 clinical trials with 3,460 patients exposed to enzastaurin
- Phase 3 PRELUDE trial in DLBCL patients taking 500mg QD monotherapy for up to three years

#### **PK Profile & Target Engagement:**

PK model with 18,501 valid concentration measurements demonstrating target suppression

#### **Regulatory Pathway:**

- Study May Proceed Letter from the FDA and EU Scientific Advice Meeting
- Single pivotal trial agreed upon with the FDA and EMA

#### Manufacturing:

- ✓ Clinical trial material batched have been made
- Commercial supply has been scaled

#### Community Engagement:

- ☑ Trial sites have been identified
- Patient advocacy organizations engaged
- **Efficacy**:
  - □ Last remaining question will be addressed in the registrational PREVEnt Trial



# **Overview of the PREVEnt Trial in VEDS**



Prevention of Rupture with Enzastaurin in Vascular Ehlers-Danlos Syndrome

#### **Timelines**

 Interim readout upon 50% of events (~18 months post first patient)

#### **Primary Endpoint**

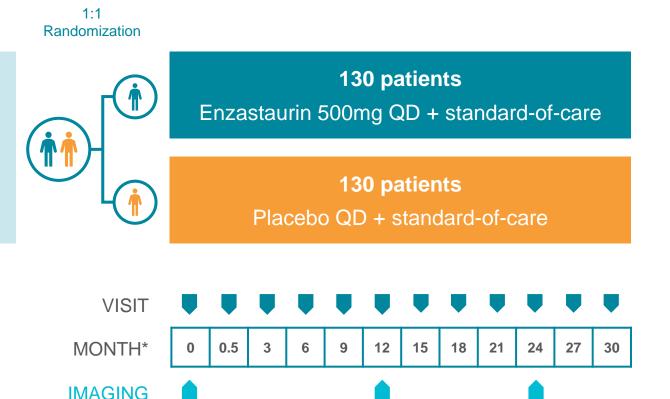
• Time to intervention for arterial events

#### **Secondary Endpoints**

- Rate of intestinal rupture, pneumothorax, and retinal detachment
- Safety and tolerability

#### 260 Patients

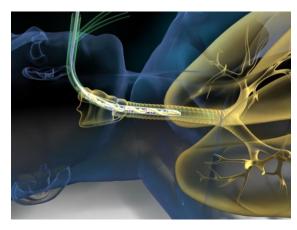
- With COL3A1 mutation
- Ages 18 to 60
- Plus, small number of ages 12 to 17

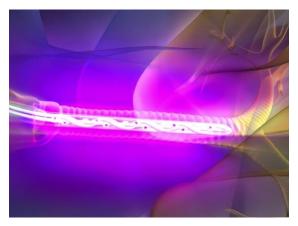


Registrational study expected to begin enrollment in early 2023



# Healight<sup>™</sup> - Potential First-in-Class Treatment for Difficult-to-Treat Respiratory Conditions in Hospitalized Patients





Digital rendering of investigational Healight device insertion through ventilation tube of intubated patient

- UV-light based antimicrobial respiratory catheter licensed globally from Cedars-Sinai Medical Center
  - In vitro and in vivo studies demonstrate broad antimicrobial activity against a range of pathogens including coronavirus and pathogens causing ventilator-associated pneumonia (VAP)
- Patents filed in key markets globally first US patent granted 11/2021
- Positive COVID-19 clinical data from pilot study
  - Average log changes from baseline to day 5 and day 6 were -2.41 (>99%, p=0.0018) and -3.2 (>99.9%, p=0.0005), respectively
  - WHO clinical severity scores improved by an average of 1.6 and 3.6 points on day 15 and day 30, respectively
- Sham-controlled clinical trial evaluating 40 COVID-19 patients expected to get underway in Barcelona, Spain in mid-2022
- Positive pre-clinical VAP study results announced 4/2022; larger preclinical study now underway



**SOURCES:** U.S. patent number 11,179,575 issued 11/23/2021, Internal Ultraviolet Therapy, Rezaie, et al.; Leite et al. Ultraviolet-A light reduces cellular cytokine release from human endotracheal cells infected with Coronavirus, *Photodiagnosis and Photodynamic Therapy*, September 2021. Leite et al., Ultraviolet-A light increases mitochondrial anti-viral signaling protein in confluent human tracheal cells via cell-cell signaling, *Journal of Photochemistry and Photobiology B: Biology*. In progress. February 2022.



# Financials and Corporate Summary

# **Pro Forma Capitalization and Balance Sheet Summary**

~\$27.6M cash balance as of March 31, 2022 \$15M of senior debt maturing February 2025

| Aytu Capital Structure as of March 31, 2022 (in thousands) |          |  |  |  |  |
|--|----------|--|--|--|--|
| Common Stock Outstanding                                   | 33,355   |  |  |  |  |
| Outstanding Warrants and Equity Awards (1)                 | 11,310   |  |  |  |  |
| Principal on senior secured debt (February 2025 maturity)  | 15,000   |  |  |  |  |
| Short term line of credit (March 31, 2022)                 | 3,385    |  |  |  |  |
| Cash and Cash Equivalents (March 31, 2022)                 | \$27,613 |  |  |  |  |

(1) Includes outstanding: pre-funded warrants (3,030,000), warrants (8,041,253), employee equity awards (238,345). Pre-funded warrants exercised in full in April 2022





# **Thank You**